



FEDPLATFORM WEBINAR: DEMYSTIFYING PAAS FOR GOVERNMENT

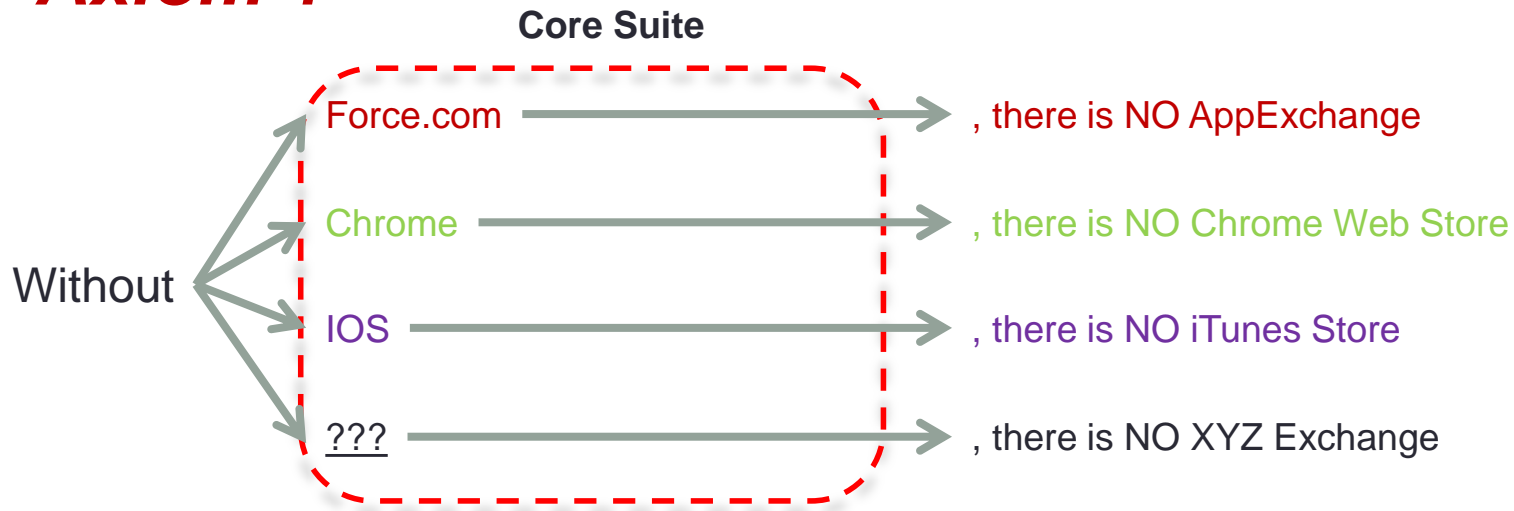
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Cloud Exchange

Setting the stage

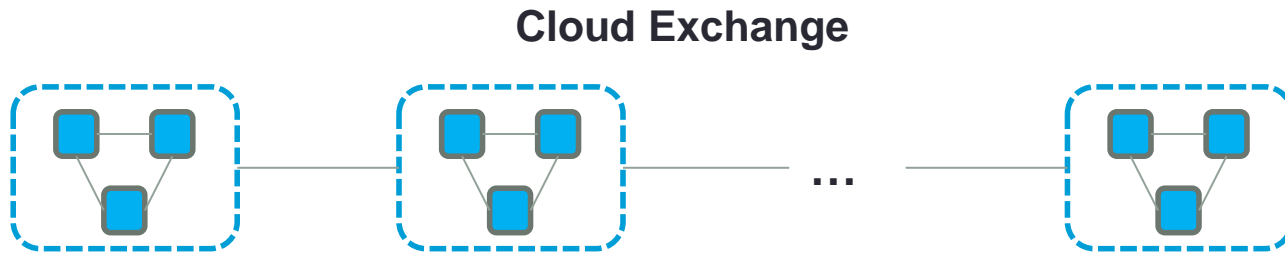
Axiom 1



Axiom 2

A Cloud Exchange – without a “core suite” – is just a Brokerage

Service Exchange Layer



The Service Exchange Layer (SXL) is a pre-requisite for any full-fledged Cloud Exchange

SXL

(Billing, Metering, Monitoring...)

PaaS

(Languages, OS, Dev environment...)

IaaS

(Compute, Network, Storage)

PaaS: What to look for...

- There are plenty of specialists
 - PaaS: Google, Microsoft, Red Hat, VMware, Amazon, Salesforce.com...
 - SXL: Covisint; Axway;...
- Things to keep in mind:
 - Leverage the capabilities you require
 - Don't worry about the underlying platform
 - Building the platform from scratch and then being concerned with its management, maintenance, being up-to-date, etc. is probably not your core-strength
 - PaaS vendor is not the same as PaaS consumer
 - Multiple types of PaaS vendors – see above
 - Vendor concentrates on keeping platform up to date; consumer concentrates on utilizing those capabilities



QUESTIONS?